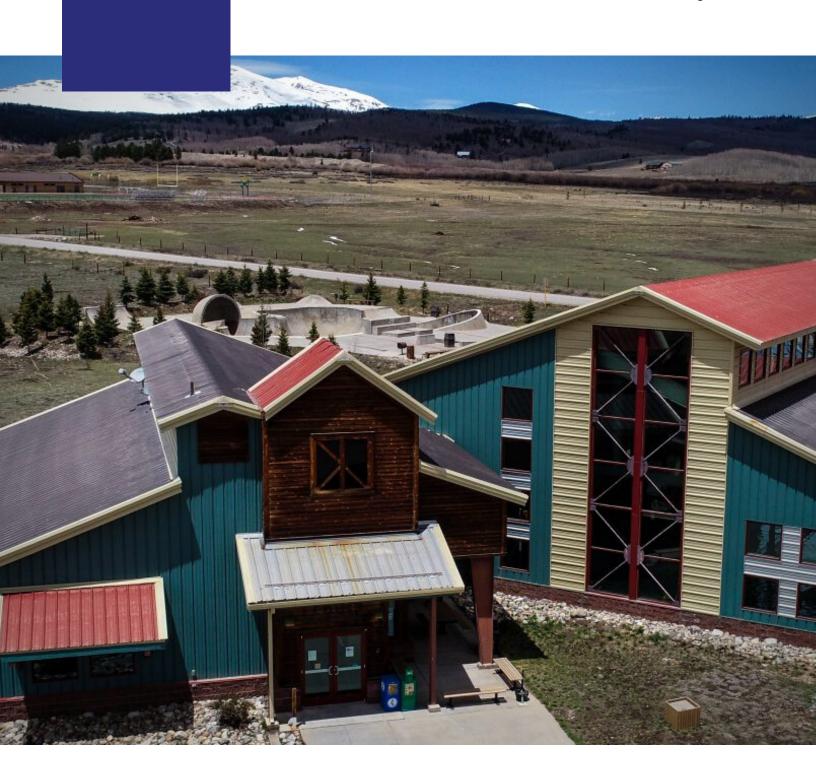
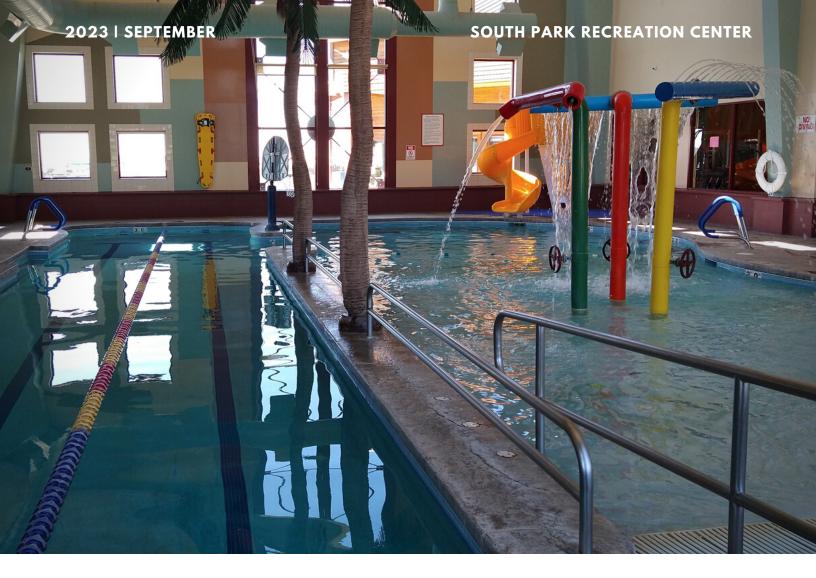




# MONTHLY REPORT

Report provided by Saam Golgoon





## SEPTEMBER ACTIVITIES

#### **PROGRAMS**

- Grizzlies Football started on 8/1.
- South Park Soccer starts on 8/29.
- Fall swim lessons started on 9/16.
- Dance classes for the school year started.
- Started a new Boxing Conditioning class on 9/20.
- Had our first Early Release program for the school year on 9/20.
- Continue working on winter programing.

#### **OPERATIONS**

- Created a Pool Manager job description.
- Created and posted the Pool Manager job listing.
- Interviewed and hired a new Pool Manager (effective 10/01/23).
- Interviewed 2 candidate for lifeguard. Need to be trained and certified.
- Started using the steam room consistently.

#### **MAINTENANCE & REPAIRS**

- Roof repairs were completed.
- Need a new flow meter for the pool.
- Need a new CO2 regulator for the CO2 feed system.

#### **INFORMATION TECHNOLOGY**

- Facebook posts
- Website updates.
- Cloud storage updates.

#### **TRAINING**

- Our current Head Lifeguard attended and successfully completed the CPO training on 9/14 and 9/15.
- Assistant Director attended the SDA Annual Conference 9/12-9/15.
- Conducted a facility wide Emergency Response Training for an active shooter scenario with Colorado State Patrol.

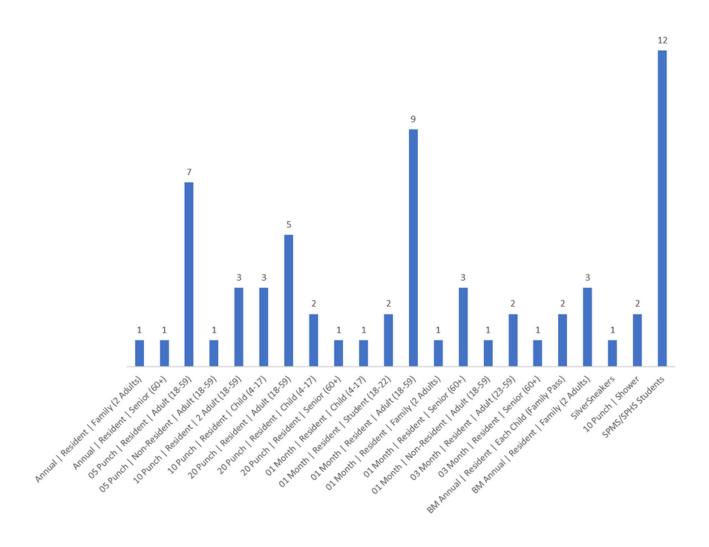
#### **Financial & GRANTS**

- Received 50% reimbursement for the purchase of the new chair for our pool lift and AED parts we purchased recently from the SDA Insurance Pool.
- Put together the 2024 payroll budget proposal for the 2024 preliminary budget.(See attached)

# SEPTEMBER MONTHLY SALES REPORT

In the month of August, we had \$15,806 in sales, and in September we've had \$5,558 in sales to date (9/25). The August sales were 22% more than the August sales in 2022 (\$12,997), and the September sales to date (9/25) currently are %50 less than the total September sales in 2022 (\$11,180).

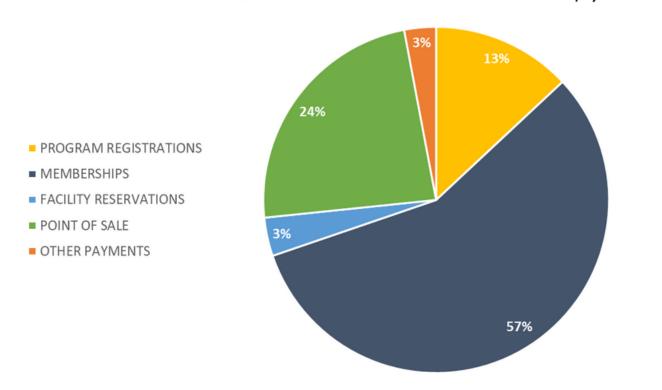
#### September 2023 New Memberships



### **REVENUE SUMMARY**

| PROGRAM REGISTRATIONS | \$726.00   |
|-----------------------|------------|
| MEMBERSHIPS           | \$3,155.90 |
| FACILITY RESERVATIONS | \$200.00   |
| POINT OF SALE         | \$1,316.46 |
| OTHER PAYMENTS        | \$165.59   |

TOTAL \$5,563.95





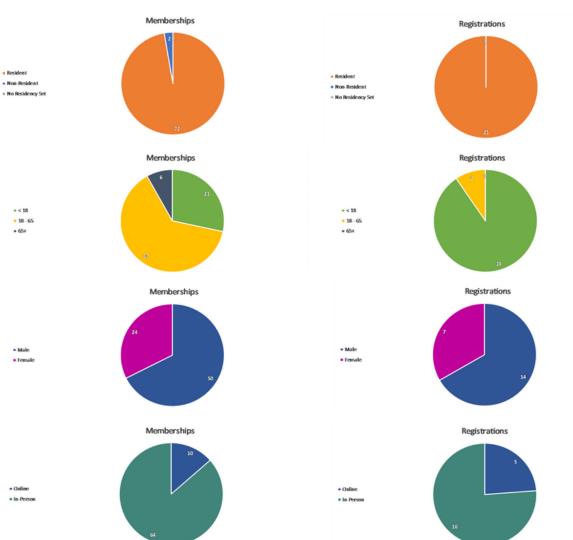
## **REVENUE DETAILS**

| PROGRAMS & EVENTS     |          |
|-----------------------|----------|
| Early Release         | \$130.00 |
| Grizzlies Football    | \$90.00  |
| Soccer                | \$50.00  |
| Swim Lessons          | \$456.00 |
| MEMBERSHIPS           |          |
| Monthly               | \$776.40 |
| 3 Month               | \$384.00 |
| 5 Punch Passes        | \$238.00 |
| 10 Punch Passes       | \$280.50 |
| 20 Punch Passes       | \$589.00 |
| Shower Punch Passes   | \$35.00  |
| Annual                | \$853.00 |
| FACILITY RESERVATIONS |          |
| Kidz Korner - Room 1  | \$50.00  |
| Multipurpose Rooms    | \$75.00  |
| Pool Parrties         | \$75.00  |
| POINT OF SALE         |          |
| Daily Passes          | \$763.00 |
| Showers               | \$429.00 |
| Food & Beverage       | \$46.00  |
| Merchandise           | \$78.46  |
| OTHER PAYMENTS        |          |
| Sponsorships          | \$0.00   |
| Other                 | \$127.59 |
| Hosehold Credit       | \$38.00  |

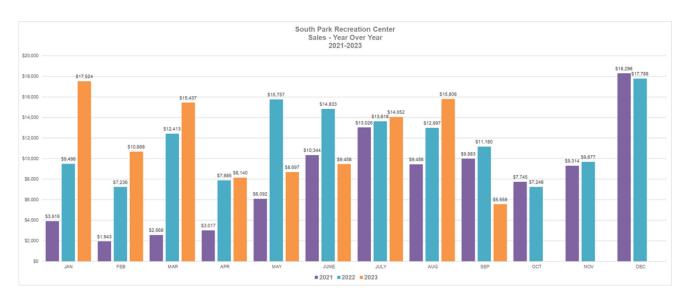
TOTAL \$5,563.95

## **SALES DEMOGRAPHICS**

|              | Memberships | Registrations | Reservations | Check-Ins | Profiles Created |
|--------------|-------------|---------------|--------------|-----------|------------------|
| All          | 74          | 21            | 5            | 1043      | 48               |
| Resident     |             |               |              |           |                  |
| Non-Resident |             |               |              |           |                  |
|              |             |               |              |           |                  |
|              |             |               |              |           |                  |
|              |             |               |              |           |                  |
|              |             |               |              |           |                  |
| 65+          |             |               |              |           |                  |
|              |             |               |              |           |                  |
| Male         | 50          | 14            | 1            | 584       | 27               |
| Female       | 24          |               |              | 458       |                  |
|              |             |               |              |           |                  |
|              |             |               |              |           |                  |
| Online       | 10          | 5             | 0            | N/A       | 38               |
| In-Person    |             |               |              |           |                  |
|              |             |               |              |           |                  |
|              | **          |               |              |           |                  |

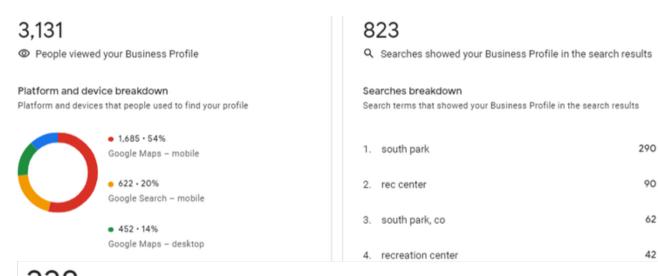


# ANNUAL COMPARISONS



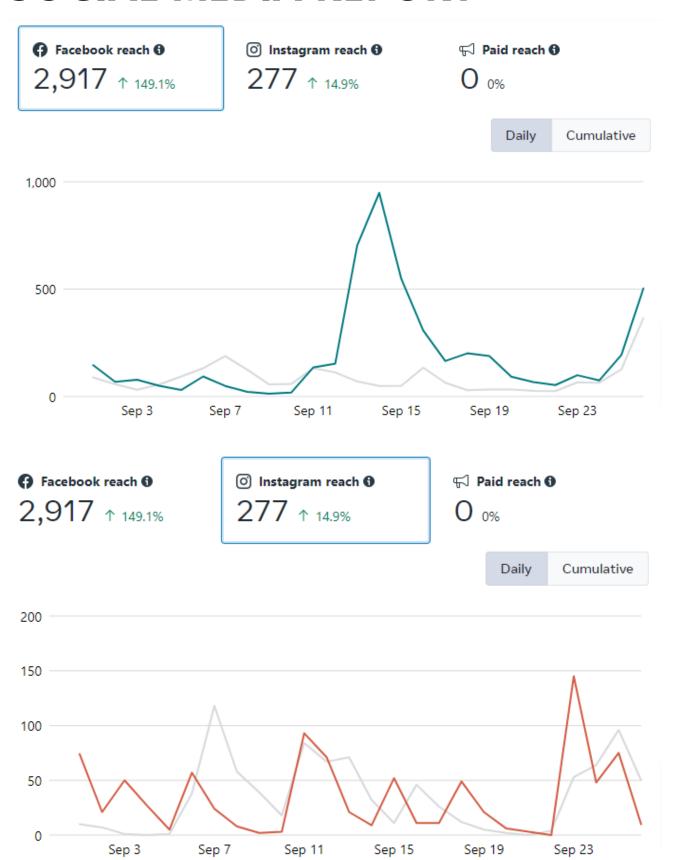
## **WEB REPORT**

#### **GOOGLE**





## **SOCIAL MEDIA REPORT**



## **ISSUES + CONCERNS**

- Executive Director letter of resignation attached.
  We are still missing the minutes for the May 2023 board meeting.