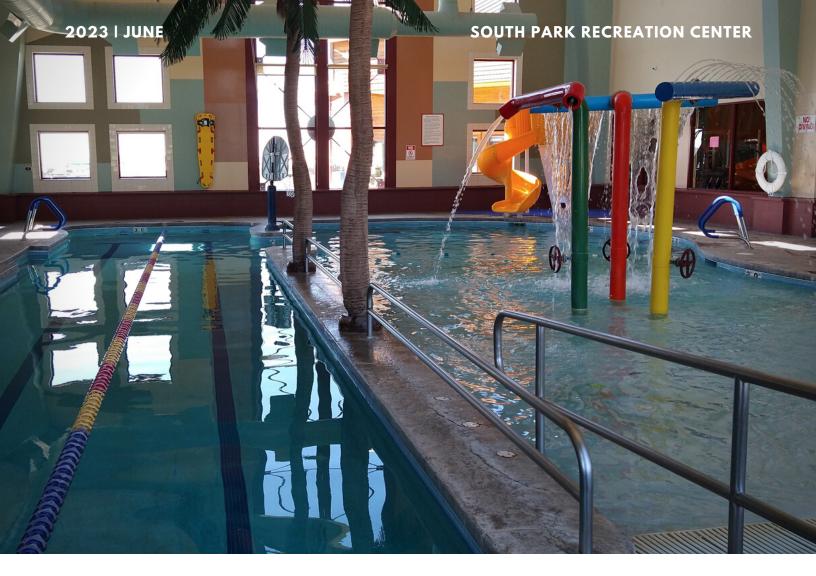




# MONTHLY REPORT

Report provided by Saam Golgoon





# JUNE ACTIVITIES

## **PROGRAMS**

- Summer swim lessons started on 6/12.
- Mountaineers Basketball started on 6/17.
- Challenger soccer was held 6/19-6/23.
- Had to cancel the first session of skate camp due to instructor issues.
- Created a new program called School of RoK with Jak White as the instructor. Classes start in July.
- Summer program registrations.

#### **OPERATIONS**

- Hired a new Head Lifeguard.
- Updated weekend operating hours.
- Purchased new skate boards.
- Purchased new BMX bikes.
- Purchased game table.

#### **MAINTENANCE & REPAIRS**

- Replaced the pool CO2 solenoid valve for feeding CO2.
- Received two proposal for roof repairs which were the two companies we had quotes from already (see attached).
- Our cleaning contract is up at the end of July. The current cleaning company
  will be increasing their fee for the next contract. We have interviewed
  another company and waiting for a quote.

#### INFORMATION TECHNOLOGY

- Website updates.
- Cloud storage updates.
- Working on Ring Central (phone system) SMS registrations for text communication with patrons.

#### **TRAINING**

- Completed the lifeguard training for 3 new staff.
- Training the new Head Lifeguard in pool and pump room operations and maintenance.

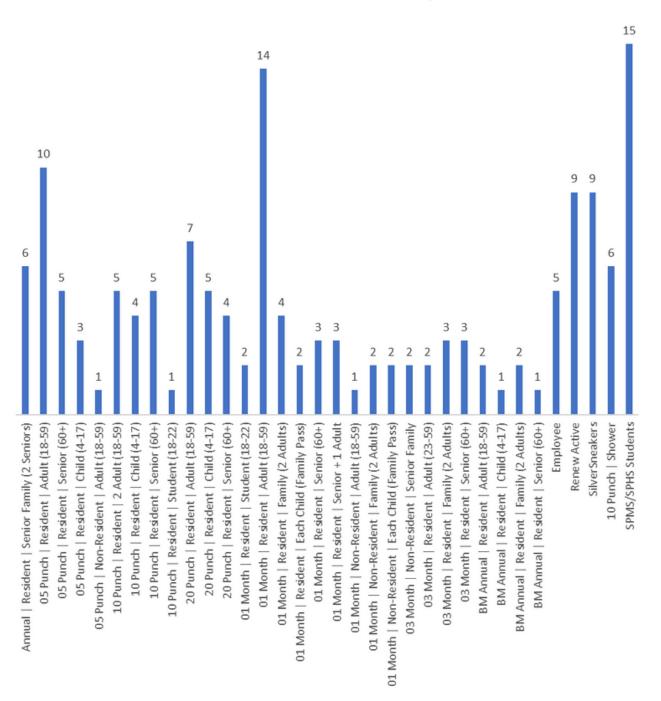
#### **Financial & GRANTS**

- Received a \$7,500 grant from Summit Foundation for roof repairs.
- We are receiving \$3,000 South Park Prevention Coalition for the School of Rok program. We will receive this funding by late summer or early fall this year.
- Updated and created new sponsorship opportunities. (see attached)
- New payroll budget proposal for 2024 based on new weekend operating hours. (see attached)

# JUNE MONTHLY SALES REPORT

In the month of May, we had \$8,697 in sales, and in June we had \$9458 in sales. The May sales were 45% less than the May sales in 2022 (\$15,757), and the June sales are %36 less than the total June sales in 2022 (\$14,833).

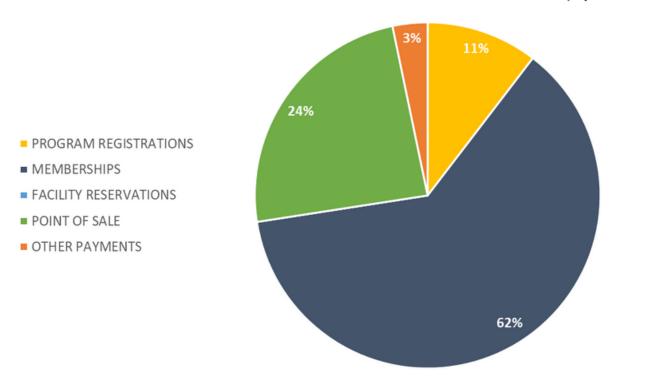
## June 2023 New Memberships



## **JUNE REVENUE SUMMARY**

PROGRAM REGISTRATIONS	\$984.75
MEMBERSHIPS	\$5,877.50
FACILITY RESERVATIONS	\$0.00
POINT OF SALE	\$2,286.03
OTHER PAYMENTS	\$309.50

TOTAL \$9,457.78





## **JUNE REVENUE DETAILS**

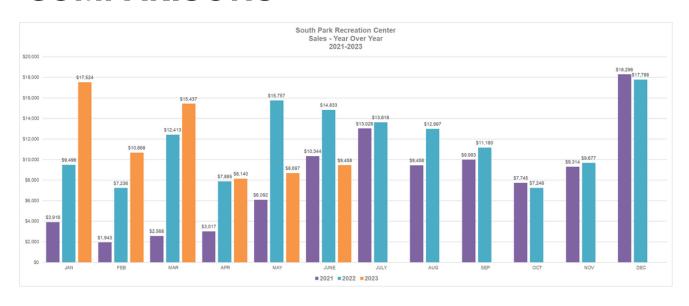
PROGRAMS	
Cornhole Tournament	\$90.00
Mountaineers Basketball	\$628.75
Skate Camp	\$162.00
Swim Lessons	\$104.00
MEMBERSHIPS	
Monthly	\$1,343.00
3 Month	\$1,084.00
5 Punch Passes	\$536.00
10 Punch Passes	\$432.00
20 Punch Passes	\$924.00
Shower Punch Passes	\$175.00
Annual	\$1,383.50
FACILITY RESERVATIONS	
Multipurpose Rooms	\$0.00
Pool Parrties	\$0.00
POINT OF SALE	
Daily Passes	\$2,007.00
Food & Beverage	\$65.32
Merchandise	\$213.71
OTHER PAYMENTS	
Other	\$322.50
Hosehold Credit	-\$13.00

TOTAL \$9,457.78

## **SALES DEMOGRAPHICS**

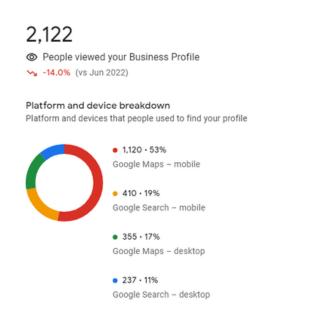
	Memberships	Registrations	Reservations	Check-Ins	Profiles Created	
All	165	28	0	1151	135	
Resident					111	
Non-Resident					24	
No Residency Set	0	0	0	0	0	
< 18					38	
18 - 65	102	4	0	757	76	
65+	30	0	0	255	21	
Male				709	68	
Female	70	13	0	442	62	
Other Genders	3	0	0	0	5	
Online				N/A	76	
In-Person	154	8	0	N/A	59	
	Memberships 13			Registrations		
				26		
<ul><li>Resident</li><li>Non-Resident</li></ul>	V		Resident Non-Resident			
# No Residency Set			= No Residency Set			
	152			27		
	Memberships		Registrations		ons	
	30	3		4		
= < 18 • 18 -65			= < 18 • 18 - 65			
= 65÷			= 65+			
	102				24	
	Memberships			Registrations		
• Male	70		- Male	13		
• Female		92	■ Female		15	
	Memberships			Registrat	ions	
	11					
				*		
<ul> <li>Online</li> <li>In-Person</li> </ul>	V		Online In-Person			
	154				20	
	154					

# ANNUAL COMPARISONS



## **WEB REPORT**

## **GOOGLE**



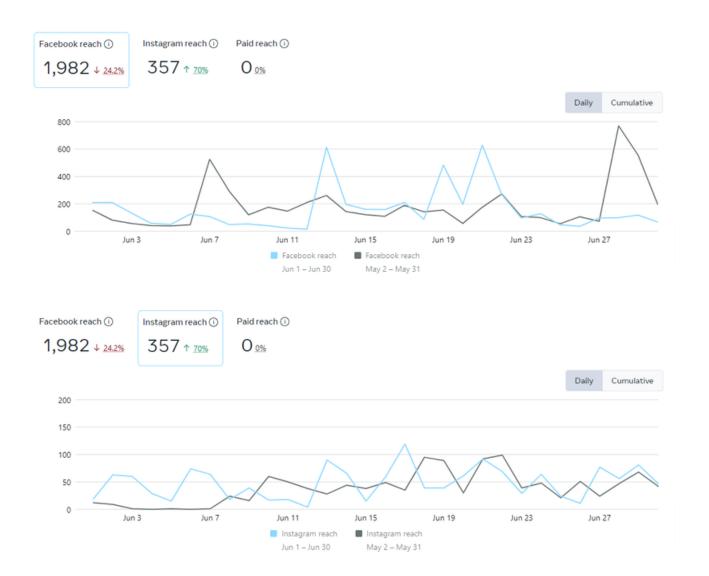
1,066  Q Searches showed your Business Profile in the search results  → +6.5% (vs Jun 2022)  Searches breakdown Search terms that showed your Business Profile in the search results				
1. south park	397			
2. rec center	133			
3. south park, co	87			
4. recreation center	72			
5. south park recreation center, bullet road, fairplay, co	0 49			

## 691





# **SOCIAL MEDIA REPORT**



# **ISSUES + CONCERNS**

No major concerns and issues in the month of June.