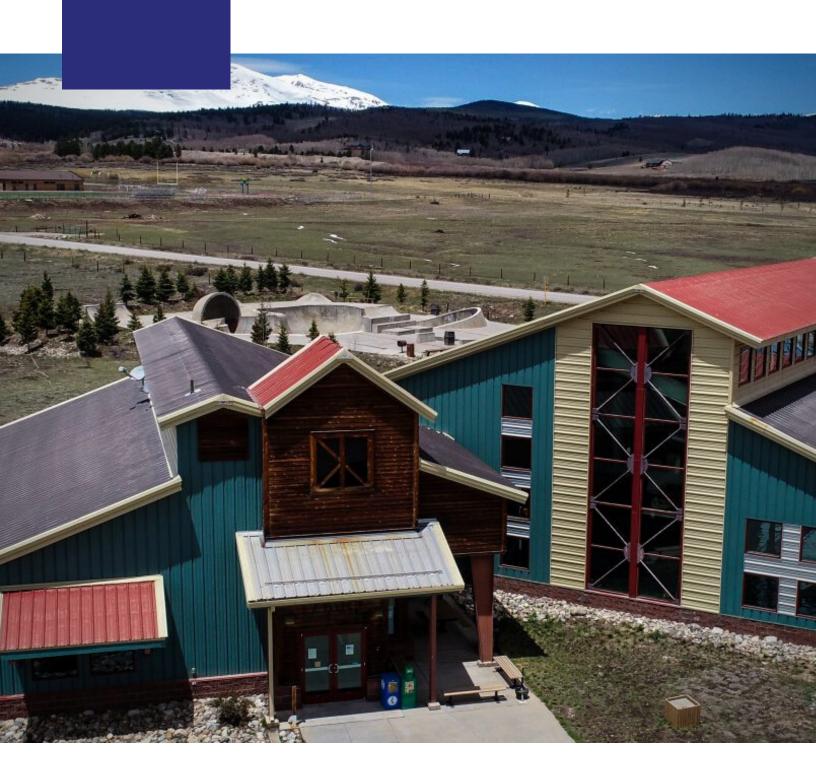
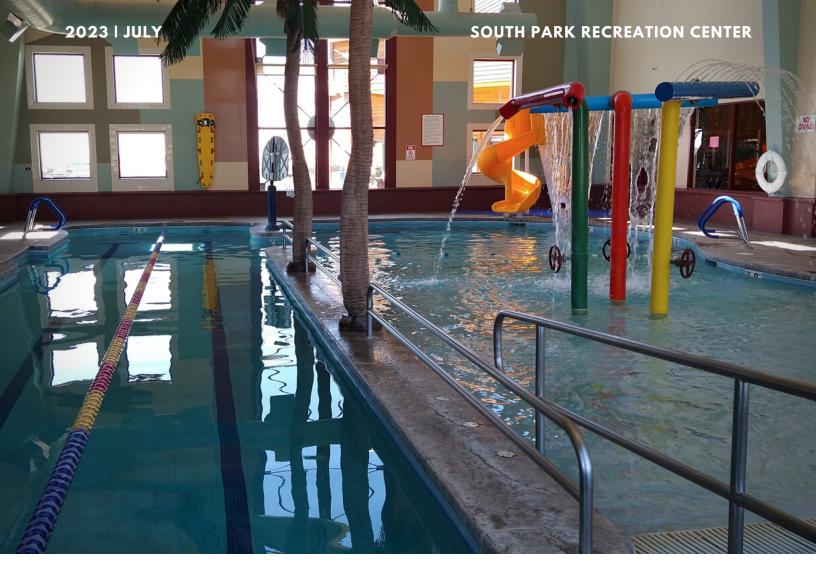




# MONTHLY REPORT

Report provided by Saam Golgoon





# **JULY ACTIVITIES**

### **PROGRAMS**

- Summer swim lessons continued.
- Mountaineers Basketball ended on 7/22.
- Held Grizzlies Football camp 7/10-7/14.
- Skate camp started on 7/19.
- School of RoK started on 7/3.
- Started promotions and registration for the South Park Throw Down Skate Competition happening on Saturday 8/12.
- Working on fall programing.

### **OPERATIONS**

- Negotiated a new IGA with the School District to remove any payments for the use of the school athletic facilities for any rec center program nd event. Third party programs such as the Challenger Soccer program are responsible for paying for the use of these facilities. (See attached updated IGA)
- Created a contract for the roof repairs with Troyer's Coating Systems. (See attached)

### **MAINTENANCE & REPAIRS**

- Working on scheduling the roof repairs. Currently we are looking at late August early September. The expected completion is 2-3 weeks.
- We have 2 cleaning quotes. One is for \$1800/month with a new company and the other is for &1950/month with our existing company. Both quotes are for cleaning every night of the week.
- Pump room repairs for muriatic acid and CO2 feeders.

### **INFORMATION TECHNOLOGY**

- Website updates.
- Cloud storage updates.

### **TRAINING**

• Continuing the training with the new Head Lifeguard in pool and pump room operations and maintenance.

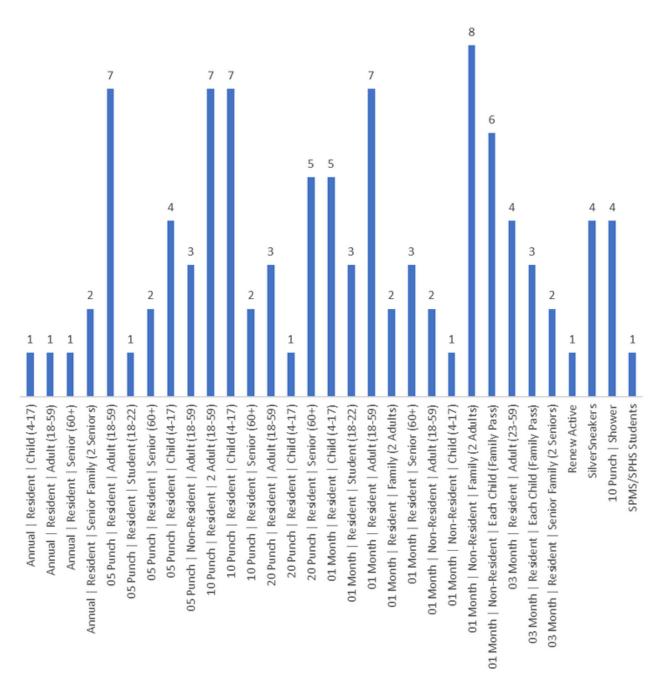
### **Financial & GRANTS**

 We were denied the \$100K funding from the Congregational Designated spending application for the resurfacing of the pool in 2024.

# JULY MONTHLY SALES REPORT

In the month of June, we had \$9458 in sales, and in July we've had \$11,404 in sales to date (7/25). The June sales were 36% less than the June sales in 2022 (\$14,833), and the July sales to date (7/25) currently are %16 less than the total July sales in 2022 (\$13,618).

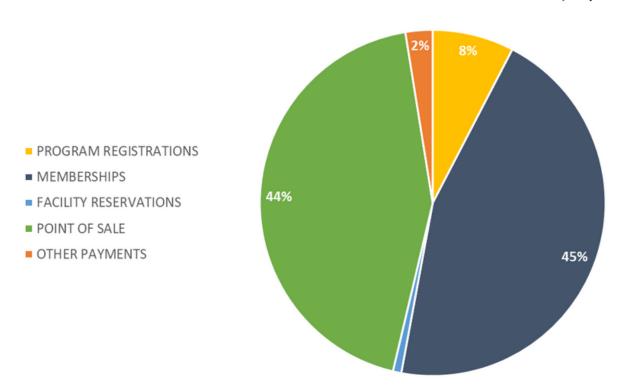
### July 2023 New Memberships



### **JULY REVENUE SUMMARY**

PROGRAM REGISTRATIONS	\$870.00
MEMBERSHIPS	\$5,164.30
FACILITY RESERVATIONS	\$90.00
POINT OF SALE	\$4,990.75
OTHER PAYMENTS	\$289.09

TOTAL \$11,404.14





# **JULY REVENUE DETAILS**

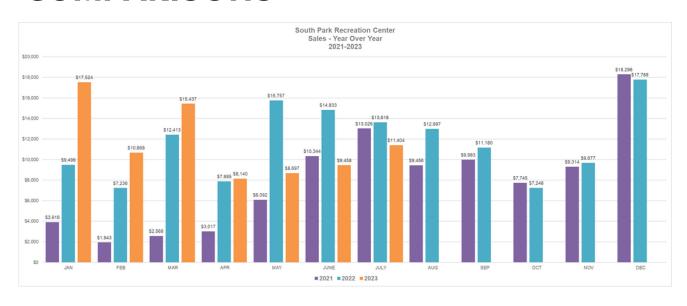
PROGRAMS & EVENTS	
Cornhole Tournament	\$90.00
Grizzlies Football	\$90.00
Mountaineers Basketball	\$68.00
Skate Camp	\$162.00
Swim Lessons	\$460.00
MEMBERSHIPS	
Monthly	\$1,384.00
3 Month	\$832.00
5 Punch Passes	\$492.20
10 Punch Passes	\$662.00
20 Punch Passes	\$561.10
Shower Punch Passes	\$140.00
Annual	\$1,093.00
FACILITY RESERVATIONS	
Multipurpose Rooms	\$90.00
Pool Parrties	\$0.00
POINT OF SALE	
Daily Passes	\$2,788.40
Showers	\$983.00
Showers - Discounted	\$834.00
Food & Beverage	\$81.88
Food & Beverage - HPR	\$160.00
Merchandise	\$143.47
OTHER PAYMENTS	
Sponsorships	\$300.00
Other	\$19.09
Hosehold Credit	-\$30.00

TOTAL \$11,404.14

# **SALES DEMOGRAPHICS**

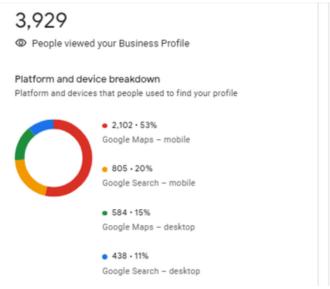
	Memberships	Registrations	Reservations	Check-Ins	Profiles Created
All	129	17	3	1276	112
Resident					
Non-Resident	25	2	1	143	31
No Residency Set	0	0	0	0	0
< 18	32	13	0	163	28
18 - 65	80	4	3	793	70
65+	17	0	0	320	14
Male	65	11	2	750	57
Female	64	6	1	525	52
Other Genders	0	0	0	1	3
Online	10	13	0	N/A	64
In-Person					
Resident Non-Resident No Residency Set	1	OJ.	Resident     Non-Resident     No Residency Set		15
= < 18 = 18 - 65 = 65+	Memberships  17  32		= < 18 = 18 - 65 = 65+	Registrations	
Male     Female	Memberships  64  65		= Male = Female	Registrations	
= Online = In-Person	Memberships  10  119		= Online = In-Person	Registra 4	ations

# ANNUAL COMPARISONS



## **WEB REPORT**

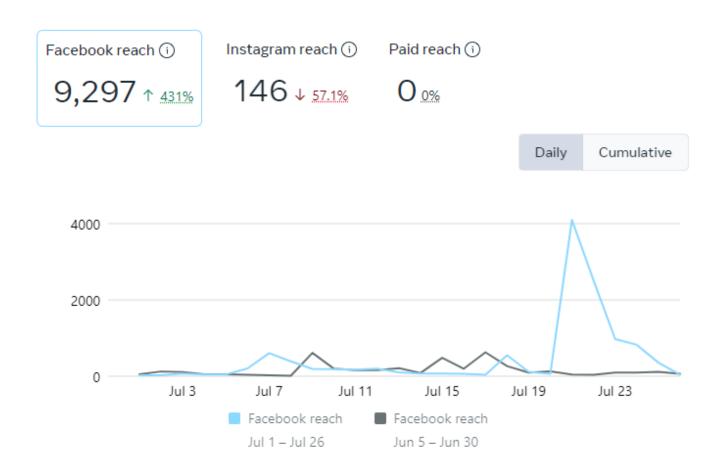
### **GOOGLE**



# 1,066 Q Searches showed your Business Profile in the search results Searches breakdown Search terms that showed your Business Profile in the search results 1. south park 397 2. rec center 133 3. south park, co 87 4. recreation center 72 5. south park recreation center, bullet road, fairplay, co 49



# **SOCIAL MEDIA REPORT**







# **ISSUES + CONCERNS**

• Need an updated and more robust job description for the Executive Director Position.